



**East Coast  
Renewable Energy**

# **UNIVERSAL LEVEL 3 (FAST) CHARGING STATIONS**



**Currently, National Grid and Eversource have some incredible incentives to install Level 3 (FAST) charging stations.**

- You will 100% own and operate the charging stations.
- If you do not want to have to worry about the charging stations, ECR will own and operate and provide a profit share to you.

**ECR donates:**

- Cost of cloud software for the first five years.
- Extends the warranty on the equipment from two (2) years to five (5) years.

**Installer provides a maintenance package, which includes:**

- Monitoring the charger weekly.
- Data reporting and site visits twice a year.
- Labor costs during maintenance agreement.
- Dispatching within 24 to 48 of an issue.

FOR MORE INFORMATION:  
CALL NICK VALORIE AT 508-400-9236  
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NPV			
	Low Utilization	Mid Utilization	High Utilization
Year 1	\$ (1,733.49)	\$ 11,370.51	\$ 37,578.51
Year 2	\$ 6,257.25	\$ 31,023.77	\$ 80,556.79
Year 3	\$ 13,795.69	\$ 49,564.58	\$ 121,102.34
Year 4	\$ 20,907.43	\$ 67,055.90	\$ 159,352.86
Year 5	\$ 27,616.61	\$ 83,557.16	\$ 195,438.26
Year 6	\$ 33,946.03	\$ 99,124.38	\$ 229,481.09
Year 7	\$ 39,917.17	\$ 113,810.44	\$ 261,596.96
Year 8	\$ 45,550.33	\$ 127,665.21	\$ 291,894.96
Year 9	\$ 50,864.63	\$ 140,735.75	\$ 320,477.97
Year 10	\$ 55,878.13	\$ 153,066.44	\$ 347,443.08

**The sample ROI/NPV is based upon the following information based upon an “average” charge.**

- Electric rate of \$0.25
- Charging cost of \$0.45
- Average charge:
  - Low Utilization is 1 person charging per day per port.
  - Mid utilization is 2 people charging per day per port.
  - High utilization is 4 people charging per day per port.
- Includes the Maintenance costs.

### **Frequently asked questions:**

- How do you qualify for the incentives?
  - We will need to submit a proposal to the electric company for “pre-approval”. Once the “pre-approval” is received, we will know; the incentives, number of chargers qualified for the site and terms of the incentive.
- Do I set the prices?
  - If you own the chargers, you will set the prices, if you opt not to own, ECR will set the prices.
- Do I receive 100% of the profits from the system?
  - You will receive 100% of the profit, unless you opt not to own. If we own, we will provide you with a profit share.

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